

\$500 AGENT REFERRAL PROGRAM

We offer a \$500 Referral Fee to any licensed REALTOR® to refer us a client we sign up for Property Management Services.

Referring Agent Name:		License #:
Referring Agent Phone:	Email:	
Referring Agent Company:		
Referred Homeowner Name:		
Phone:	_Alternate Phone:	
Address of Home (or MLS#):		
Homeowner Email Address:		
Notes for Us to Assist Your Client:		

Magnolia Coastal Properties, LLC agrees to pay the referring agent's brokerage a one-time fee of \$500. This fee will be paid to the referring agent's brokerage once the home is rented and under a current management agreement.

We recommend the referring agent prepare the owner for a phone call from our office so our initial introduction will go smooth. Send them to our website at <u>magnoliacoastal.com</u>

Linda A. Barker Owner/Broker - Magnolia Coastal Properties, LLC p: 912.756.6888 f: 912.756.6892 <u>admin@magnoliacoastal.com</u> <u>www.MagnoliaCoastal.com</u>

\$500 Referral Program - Restrictions Apply:

We pay out referral fees fo rate number of properties each new client brings in!

- Must be a new client to MCP, no referral fee is earned for previous MCP clients
- Applies to 2 year PM contract minimum, reduced fee for 1 year contract (\$250)
- Applies to vacant properties ONLY, reduced fee for occupied properties (\$250)
- Applies to Single Family Residences with a market rent of \$1,500 or higher, reduced fees for market rents under \$1500.

Agent Referral & Partner Program

Magnolia Coastal Properties, LLC is your trusted Realty Partner. You can earn a referral fee for every Owner/Investor you refer, as well as a fee for qualifying Tenant referrals. Magnolia Coastal Properties, LLC provides a referral fee for each new Owner/Investor or qualifying Tenant lead you refer!

Earn a Referral fee on your next Owner or Tenant referral!

With **Magnolia Coastal Properties, LLC** as your Property Management partner, Real Estate Agents can enjoy the ability to offer their clients Professional Property Management Options to enhance their existing resources. This ensures that the Agent can offer the widest possibilities of service to their clients, and ensures that their customer's best interest always comes first. It is as easy as 1-2-3!

- Step 1 : Register your prospect using our Agent Referral Form. Don't call, or e-mail us with your referral. To make sure you get paid, you must first register your prospect online.
- Step 2 : For Tenant referrals, provide the tenant our Screening Guidelines and on-line Brochure, then set up an showing using the Agent Showing Request. After the showing, the tenants can fill out the on-line application, and we will do all the rest!
- **Step 3** : Get Paid! On the successful lease of an Owner/Investor Referral, or signed lease from a Tenant Referral, we will pay you a referral fee. Once the Tenant Lease or Property Management Contract ends, your referred client would be free to seek your services again in the future! You will have peace of mind knowing that you client and their home are in our hands...

SIMPLE... FAST... EFFICIENT !!

Magnolia Coastal Properties, LLC referrals must be documented by the e-mail confirmation received from the on-line form before your referral has contacted, has met with, or has already been previously contacted by Magnolia Coastal Properties, LLC. See the Fee Schedule and Terms and Conditions for more information. (As of 04/01/2011)

Referral Fee Schedule

Owner Referrals from Agents

Magnolia Coastal Properties, LLC pays referral fees for EVERY Owner/Investor you refer to us that uses our Property Management Services. On receipt of your referral, we will meet with the client, provide them a free 1 hour in home consultation on our Property Management services and sign them up. We will pay your referral fee when the home leases.

• Magnolia Coastal Properties, LLC pays 25% of 1 months rent as a referral fee for each new owner or investor client property referral, paid when the property leases.

Tenant Referrals from Agents

Magnolia Coastal Properties, LLC pays referral fees for EVERY qualifying tenant you refer. Simply register your client referral, and either set up a showing request if you would like to do the showing (if the home is vacant), or let us do the showing (occupied homes, or Agent does not want to do showing). Once the showing has been completed, if your tenant referral is interested in applying, they would fill out the on-line rental application, and if offered the home, will enter into a lease with **Magnolia Coastal Properties, LLC**.

- For Vacant homes that you refer, and also do the showing:
 - \$200 flat fee for a Referral for new tenant client, paid when tenant enters into a lease.
 - Tenant must meet screening criteria, and must successfully screen and sign lease for referral to Qualify.
- For Occupied homes where Magnolia Coastal Properties, LLC does the showing to the client:
 - \$100 flat fee for a Referral for new tenant client, paid when tenant enters into a lease.
 - Tenant must meet screening criteria, and must successfully screen and sign lease for referral to Qualify.